



## THE 4D PRINCIPAL

### DISCOVER

We investigate everything that may have a bearing on your aims, this could be a simple as recommending the removal of surplus devices, or replacing older inefficient devices with newer ones. Or it could be a full environment audit and ISO certification.

### DESIGN

Once we have floor plans, placement data and usage patterns, we can begin the design process using your business drivers as our guiding principle. We normally choose a product based on technical evaluation, but with a close eye on commercial drivers. Both of our main partners have excellent product lines and it would often be a case of working with them to get the best blend and value for money. We look to minimise the supply chain, minimise running costs and complexity and keep everything simple and efficient. Our proposals follow an iterative process; as new information presents itself we re-evaluate and re-adjust our proposal.

### DELIVER

The installation is managed by our internal team and delivered by our professional engineers. Nothing is left to chance, colour matching, training, print drivers and server settings. We will recommend the correct media, locations and power saving options. We are the experts and will communicate with everyone from your external IT service provider (if you use one) to the head of your studio, office or production.

### DEVELOP

It doesn't stop with a professional installation. We strive to continuously develop a better understanding of the technology that you are using and your processes, and look for to improve it. We also look at our supply chains to ensure that they are efficient and as short as possible: 83% of our suppliers have certified and verifiable environmental management systems. Our service is second to none. And to keep it that way we constantly ask 'is there a way to improve?' if there is, we make incremental change. Even if it's just 1% a day, this means that we stay ahead of the pack, keep being better at helping you and help you to be better. It's the Wiles Greenworld way.